



# ROXON HX Partner Days 2026

November 23-25, 2026 | Kemi-Tornio, Finland

## AGENDA

### Sunday, November 22nd

- Guest arrival + accommodation  
Hotel Mustaparta (Hallituskatu 6, Tornio, Finland)

### Monday, November 23rd

- **9.00 – 9.30** Welcome to Finland, ROXON today / Martin Evers, Regional Director at ROXON  
**9.30 – 10.30** Meet & Greet all the participants

- **10.30** Light lunch

- **11.00** Transfer to Outokumpu Kemi Mine  
**12.00 – 14.00** Outokumpu Kemi Mine Visit.

After touring the site, we'll sit down for an interactive Q&A session sharing experiences and questions of the HX Belt Monitoring in Outokumpu's mining operations.

- **14.30** Transfer to ROXON Kemi.  
**15.00 – 16.00** Visit to HX Production facilities, Q&A session

Snacks & refreshments

After touring the production facility, travel back to Tornio.

- **19.00** Dinner

### Tuesday, November 24th

- **9.00** Good morning and welcome to HX Partner Day  
**9.15 – 10.00** ROXON Partner Program / Kari Föhr, Head of HX Sales at ROXON

- Benefits and structure
- Why invest in HX knowledge gain
- Partner portal presentation

- **10.00 – 11.30** Win more HX Opportunities, Sales training / Kari Föhr, Head of HX Sales at ROXON

- Identify the best-fit customers
- Build strong business cases and demonstrate the customer value
- Belt damage types, detection and prevention
- Solution set-up for common cases
- Sales FAQ (i.e. "steel cord damages" vs. "surface damages")

- **11.30 – 12.30** Lunch

- **12.30 – 14.00** Customer Case: Tüprag Türkiye, Mr. Mutlu Unle, Maintenance manager of Kisladağ mine and Mr. Hakan Albrayrak, Maintenance manager of Efemçukuru mine

Tüprag is part of the Canadian mining company Eldorado Gold Corporation. It has two sites in Turkey (Kışladağ Gold Mine and Efemçukuru Gold Mine). The Kışladağ Gold Mine, which started production in 2006, is the largest gold mine in Europe.

Tüprag's HX Belt Monitoring fleet has grown during the years covering both sites. Today total of nine HX270 devices installed to two mines. The first device was installed in 2020.

Hear directly from one of our HX end-user customers:

- What challenges led them to HX?
- What were they looking to achieve?
- What results have they seen?
- What advice would they give to other operators?

Followed by a Q&A session offering valuable end-user insights and experience

- **14.00** Coffee break

- **14.30 – 15.30** R&D News / Harri Pikkarainen, HX Product Manager at ROXON

Be the first to discover the newest HX developments! We introduce the Belt Health Index and Mud Removal solution, and other exciting new features and future developments

- **15.30 – 16.30** Lessons learned

An interactive session to close the day. Share experiences, discuss challenges, and exchange successful approaches from different markets.

- **18.00** Experience the North

As darkness settles over Finland, we invite you to experience the charm of the Nordic winter.

Enjoy an evening designed to showcase local traditions, winter landscapes, Finnish hospitality, and relaxed networking with fellow partners. Whether it's your first Nordic winter or your tenth, this will be an experience to remember.

*"Because the best partnerships are built both inside and outside the meeting room."*

### Wednesday, November 25th

- An optional day offering 2 tracks to choose from:

- ROXDUR Wear plates and liners presentation and a visit to our Haparanda pulley factory (Sweden)
- Technical hands-on training for HX installations and day-to-day operation

### Welcome to Finland!